



Business & Retail Professional

National Median Pay

\$33,900 per year / \$16.30 per hour

If you are a self-starter with a passion for business our Business & Retail program may be for you!

What does a Business & Retail Professional do?

Sell merchandise, such as furniture, motor vehicles, appliances, or apparel to consumers.

Duties:

- Greet customers and offer them assistance
- Recommend merchandise based on customers' wants and needs
- Explain the use and benefit of merchandise to customers
- Answer customers' questions
- Show how merchandise works, if applicable
- Add up customers' total purchases and accept payment
- Inform customers about current sales, promotions, and policies about payments and exchanges

What is their work environment like?

Most retail sales workers work in clean, well-lit stores. Many sales workers work evenings and weekends. Some retail salespersons work part time.

How do you become a Business & Retail Professional?

The RISE Up Training and credentialing program provides foundational employability skills to help students land jobs and get promoted in retail stores and beyond. The curriculum and exams are industry recognized and were developed in collaboration with some of the top retail companies in the United States.





Business & Retail Professional

What is the Career Outlook for Business & Retail Professionals? About 557,200 openings for retail sales workers are projected each year. Most of those openings are expected to result from the need to replace workers who transfer to different occupations or exit the labor force, such as to retire.

Earn Credits toward Graduation!

Your Career Technical Education classes will not only teach you skills you can apply to a career, but they will also count towards graduation!

